# **Event Consulting**





Loyalty, honesty, and integrity in all that we do

# Eliminating the fears of live entertainment



#### We offer more Information to help our clients make the best talent choices

- Access to the local promoters and venues to see who is coming into your area
- No hidden agenda- we work for our clients
- Can offer insight and understanding of "open to public" vs. " closed to the public shows"
- We don't speak to just territorial/ category agents- we speak to everyone to get the best and most accurate availabilities
- We help our clients understand the etiquette of the entertainment business
- Date and budget specific artist availabilities.
  We won't bait you and tell you the Beatles are getting back together!

## **Experience at work for you**

## Connecting your business to the entertainment resources you need

For over 28 years we have produced live entertainment and have maintained impeccable relationships with agents, managers, venue GM's, tour managers and production Managers. Our ability to work through any obstacle makes our clients confident that they have secured the right company for the job. No matter how intimate or large the presentation, we will produce the event with detailed organization while maintaining the integrity of the overall goal: to present a safe and enjoyable performance.

### flexible solutions for your business needs

## Dbuyer, Inc. Consulting provides a total end to end solution

#### **STAFFING SOLUTIONS**

It is difficult to understand why production vendors cannot provide equipment with the necessary labor but we can handle that too. Our extensive knowledge of local labor forces versed in entertainment will assure that the event will stay on schedule and within budget.

- We will work with venue labor force to arrange all labor calls
- We will assist in negotiating the best rates possible with the local unions (if applicable)
- Non Profits/ University events: we will educate the volunteers on how to build a show safely!
- We will design an organizational hierarchy to make sure every need is met
- We understand that every venue is different and will augment the technical needs of an artist to accommodate the venue size
- STAFFING SOLUTIONS

#### **TALENT BUYING**

Dbuyer, Inc. is a contributing buyer for The Hershey Theater, Hersheypark,, Trump Taj Mahal (Atlantic City), Diamond Jo's Casino (Dubuque, IA), Tanger Outlets (Nationally) and numerous corporate and college/ universities (a full client list is available upon request). We don't consider ourselves as an outside vendor when it comes to buying talent for our clients-we are part of the family. Loyalty and continuity are the best qualities that agents are looking for and we pride ourselves on long standing relationships. We buy talent for casinos, corporate events, amusement parks, festivals, theaters/clubs, and universities.



#### CUSTOM SOLUTIONS

Every event is different but every rider is the same in that it is not specific for your event. Dbuyer, Inc. will customize an artist rider to accommodate the client's needs and conditions.

#### VENUE SOLUTIONS

Not quite sure where to hold an event? Our extensive list of venues will guide you through the vast array of Theaters, Clubs, Arenas, Amphitheaters, Ballrooms, and Meeting Halls throughout the country

## We understand how important the Meet & Greet is to you

From obtaining sponsorships, to getting a statement about your charity, to the "Boss' kid wants to meet them"- Meet & Greets have become a very important request to our clients. We will arrange and execute all M&G's to assure you have a chance to say Thank You to the artist.



## The Jigsaw Puzzle Conundrum



#### THEY ARE JUST BIG PUZZLE PIECES

Load in is usually where clients gasp at the amount of equipment that is needed to produce a live performance. We can assure you that all of those cases are needed and if you wish, we will help educate you as to what each one contains. Perception is reality when it comes to the final look of an event. We understand that although these cases are necessary, you do not want to SEE them as your attendees walk through the door

#### THE BUILD

We are on site for the entire day. Dbuyer, Inc. doesn't just exist on the phone or on line. A show day is extremely busy and we help keep the moving parts moving. It is not out of the ordinary for us to make that special "coffee run" for a rigger who just doesn't seem to have bright disposition!

- Work hand in hand with the Production Managers- both artist's and venue's
- Coordinate with caterers to make sure we are taking care of everyone
- Stay in direct contact with hotel managers to assure simplified check in/ check out for artist
- Always connected to local ground transportation (limo service, shuttles, etc.)
  Organize "runners" for day-of-show needs

Talent Acquisition Contract and rider processing Production: sound, lights, staging Security/ Staffing Backstage catering Venue procurement Promotions

Dbuyer, Inc. is proud of its reputation for helping their clients achieve, not only a successful event, but a smile.

Achieve confidence and peace of mind, knowing that a company with over 27 years of experience in the entertainment industry is at work for you.

One thing that seems to stay consistent is that we will always have entertainers. Let us be the ones to help you have the best seat in the house.



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### Drew Pompilio/ President

150 Columbus Avenue Havertown, PA 19083 (215)266-8780 drew@dbuyerinc.com